



**CALIFORNIA  
BROKER  
INDUSTRY  
eCALENDAR**



- June 4** @2-3pm, Commission Education: Learn From Real Case Examples: Father & Son, [JOIN](#)
- June 5** @10-11am, Strategies for Successful Client Retention LIVE Webinar, [JOIN](#)
- June 6** @5:00pm, NAIFA LA Billiards Social Fun Night @ Busby's West Sports Bar: [REGISTER](#)
- June 11** @9am, Broker Symposium Webinar, Savings up to 30% and unmatched claims savings guarantee, [REGISTER](#)
- June 13** @2:30-4:00pm, EPI OC - An Intimate Conversation with an Owner: Exit, Failure, Retry @ Maggiano's South Coast, Register: [REGISTER](#)
- June 14** @11:00am-1:30pm NAIFA CA San Luis Obispo Dine & Connect @ Ventana Grill, [REGISTER](#)
- June 14** @12:00-5:30, CAHIP Los Angeles, Day at the Races at Santa Anita Park & General Meeting, [REGISTER](#)
- June 14** @11:00am-1:30pm NAIFA Pismo Beach Dine & Connect @ Ventana Grill 2575 Price Street, [REGISTER](#)
- June 19** @10-11:00 am, Medicare Agents Quarterly: Coffee Chats (Zoom), [REGISTER](#)
- June 19** @10am-7:00pm, CAHIP San Diego, Annual Summer Golf Classic @ Maderas Golf Club, [REGISTER](#)
- June 19** @2:30-4:00pm, EPI San Diego: An Intimate Conversation with an Owner: Exit, Failure, Retry, Success @ Crust Pizzeria Solana Beach, [REGISTER](#)
- June 25** @10am, Broker Symposium Webinar, Savings up to 30% and unmatched claims savings guarantee, [REGISTER](#)
- June 26** @2:30-4:30 pm, EPI Los Angeles Tax Mitigation Planning Before The Sale of a Business @ Capital Group 11100 Santa Monica Blvd, [REGISTER](#)

**VIRTUAL TRAININGS**

- June 12** @2-3pm, WIFS Education Webinar: Defining Your Narrative: Leveraging Self-Advocacy and Your Personal Brand for Success, [REGISTER](#)
- June 19** @ 3-4pm Medicare Moments: Building a Brand Through Marketing and Email Automation, [REGISTER](#)
- June 20** @11:30am-1:30pm, NAIFA CA: How to overfund retirement plans-Equitable Life, [REGISTER](#)

**MEDICARE SUMMITS**

- August 14** @10:00am-5:30pm CAHIP-LA Medicare on the LaLa Land Stage-The Sequel @ The Odyssey, [REGISTER](#)
- August 20-22** NABIP Senior Summit @ Pechanga Resort Casino, [REGISTER](#)
- August 28** @8:00 am-4:00pm, 2024 SAHU Business Medicare Expo, [REGISTER](#)